

Ford picks Tucson for electric auto

ARIZONA DAILY STAR

Tucson and Phoenix will be among the first 19 markets for the Ford Focus Electric, Ford's first all-electric passenger car, Ford Motor Co. announced Monday.

The Focus Electric is expected to be available in late 2011, the company said.

The other markets selected for the car are Atlanta; Austin and Houston, Texas; Boston; Chicago; Denver; Detroit; Los Angeles; San Francisco; San Diego; New York; Orlando, Fla.; Portland, Ore.; Raleigh-Durham, N.C.; Richmond, Va.; Seattle; and Washington, D.C.

Ford wants to build on anticipation for the Ford Electric by making it available in as many pilot markets as possible, Mark Fields, Ford president for the Americas, said in prepared remarks.

As the nation builds up its electric-vehicle infrastructure and demand grows, Ford will continue to evaluate additional markets and consider making this vehicle available in more cities, Fields said.

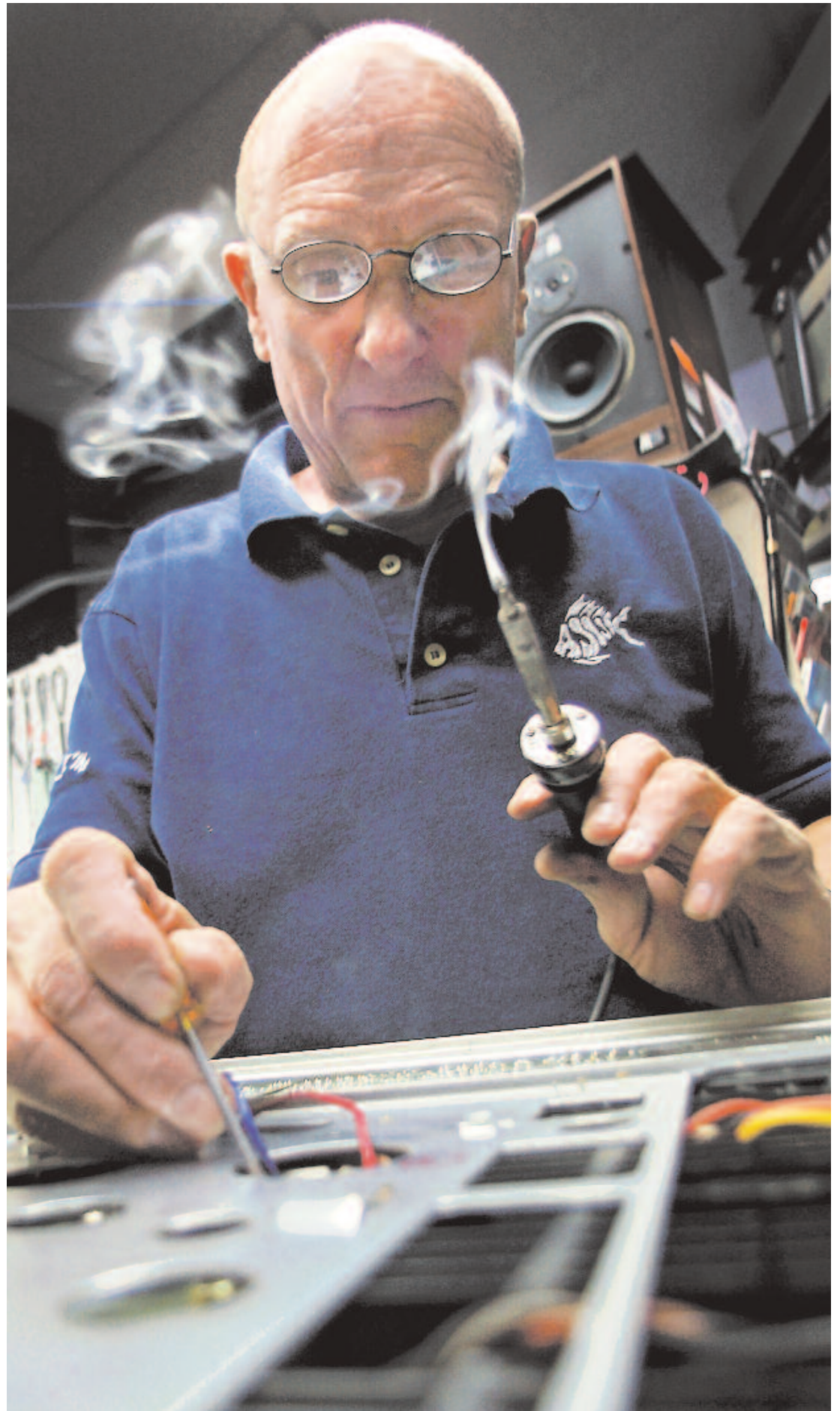
FORD ELECTRICS SITE

Ford has launched a new educational Web site on electric vehicles at www.fordvehicles.com/technology/electric/

Ford said the initial markets for the Focus Electric were chosen based on criteria including existing hybrid-purchase trends, utility-company collaboration and local-government commitment to electrification.

Tucson also is a pilot market for Nissan's Leaf all-electric car, expected to debut next month. A Tempe company plans to install about 240 electric-vehicle charging stations in the Tucson area next fall, under a \$114 million federal stimulus grant.

The Focus Electric will be built at the Michigan Assembly Plant in Wayne, Mich. The car's motor will be powered by a 23 kilowatt-hour lithium-ion battery, with a liquid heating and cooling system to maximize battery life and driving range, targeted at about 100 miles.



KELLY PRESNELL / ARIZONA DAILY STAR

Jeff Brucker, owner of Stereo Hospital, solders the wires of a new capacitor into a Marantz receiver. "I'm kind of a natural at this," he says. "You have to think a certain way. Some people call it a sickness."

Body scans, pat-downs spur flier backlash just as holiday travel picks up

By Joan Lowy and Adam Goldman
 THE ASSOCIATED PRESS

WASHINGTON — Nearly a week before the Thanksgiving holiday air-travel crush, federal air security officials struggled Monday to reassure rising numbers of fliers and airline workers outraged by new anti-terrorism screening procedures they consider invasive and harmful.

Across the country, passengers simmered over being forced to choose scans by full-body image detectors or probing pat-downs. Top federal security officials said that the procedures were safe and necessary sacrifices to ward off terror attacks.

"It's all about security," Homeland Security Secretary Janet Napolitano said. "It's all about everybody recognizing their role."

Despite officials' insistence that they had taken care to prepare the American flying public, the flurry of criticism from private citizens to airline pilots' groups suggested that Napolitano and other federal officials

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THE ASSOCIATED PRESS 2010

A U.S. inspector signals to a passenger to move forward. Screening at airports has intensified with the use of body scanners and pat-downs.

Stereo repairman stays in tune with customers

By Rikki Mitchell
 ARIZONA DAILY STAR

Jeff Brucker doesn't know anyone else in Tucson who can do what he does.

"I think I'm the last dinosaur left," he said. "That's what I tell my customers. There's really no one who does it professionally that I know of."

Brucker is the owner of Stereo Hospital, a small repair shop inside Metro Gnome Music, 4044 E. Speedway. He repairs stereos and vintage radios made after 1960, and says about half of his repairs are vintage, meaning anything made before 1980.

"I have people who bring in the same stereo they had in college," he said. "They have a lot of memories in it, and if we can still make

it function for a reasonable amount, they would rather use that."

Brucker said he has seen a lot of record players and turntables come in to his store recently, noting that some bands are putting out songs on vinyl again.

He averages about 30 to 40 repairs a week and said in the last 40 years he's been in this profession, he's probably fixed around 60,000 items.

"I'm kind of a natural at this," he said. "You have to think a certain way. Some people call it a sickness."

Brucker received his first training in electronics from the Army in 1970. He also attended several technical schools while working as an independent technician for other companies. Before starting Stereo Hospital in 2000, he worked at small repair shops in Tucson.

"Back then there were maybe 10 repair shops but they've all slowly closed down," he said. "It's difficult to stay in this business. There's a lot of good technicians out there, but I don't think they can do the business part of it."

Brucker said many of his customers will bring in vintage radios they bought at garage sales for around \$5, and Brucker will repair them. He also said his customers will find their old radios lying around and want to listen to them again.

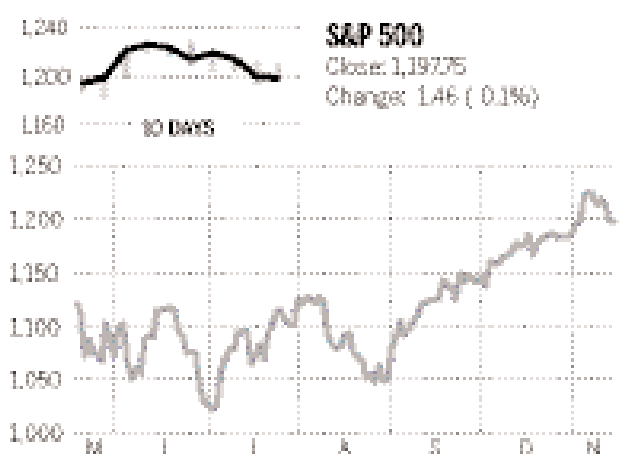
"The majority just come out of

See VINTAGE, A8

MARKET ROUNDUP

Stocks slumped to a mixed finish Monday as the dollar posted its second day of gains over concerns that Europe is on the edge of another bailout, this time for Ireland. The rising value of the dollar, which hurts U.S. exports, resulted in stocks' paring their gains late in the day. Stocks had risen for most of the day following a spike in corporate deal-making and news that retail sales in October jumped to the highest level in seven months.

| | HIGH | LOW | CHANGE | CLOSE |
|----------------|-----------|-----------|--------|-----------|
| ▲ DOW30 | 11,280.90 | 11,189.10 | +9.39 | 11,201.97 |
| ▼ NASDAQ | 2,534.56 | 2,512.29 | -4.39 | 2,513.82 |
| ▼ S&P 500 | 1,207.43 | 1,197.15 | -1.46 | 1,197.75 |
| ▲ Russell 2000 | 727.02 | 719.54 | +0.67 | 719.94 |



LOCAL AND WIDELY HELD STOCKS

| NAME | TICKER | CLOSE | CHG | %CHG | YTD %CHG | YLD | VOL (Thous) |
|-------------|--------|--------|-------|------|----------|-----|-------------|
| AMR | AMR | 8.36 | -16 | -1.9 | +8.2 | ... | 5658 |
| AT&T Inc | T | 28.63 | +17 | +0.6 | +2.1 | 5.9 | 22993 |
| Alcoa | AA | 13.40 | -0.9 | -0.7 | -16.9 | ... | 9 |
| Apple Inc | AAPL | 307.04 | -0.0 | -0.3 | +45.7 | ... | 18261 |
| Augusta g | AZC | 3.61 | -2.1 | -5.5 | +49.2 | ... | 490 |
| BE Aero | BEAV | 34.70 | +6.1 | +1.8 | +47.7 | ... | 1206 |
| BkofAm | BAC | 12.10 | -0.2 | -0.2 | -19.7 | ... | 108382 |
| BerkH B s | BRK/B | 80.19 | -0.6 | -0.1 | +22.0 | ... | 3517 |
| Chevron | CVX | 84.86 | -5.8 | -0.7 | +10.2 | 3.4 | 9181 |
| Citigrp | C | 4.32 | +0.3 | +0.7 | +30.5 | ... | 342645 |
| CocaCl | KO | 62.96 | +0.4 | +0.1 | +10.5 | 2.8 | 11384 |
| Cvrgs | CVG | 12.60 | +0.6 | +0.5 | +17.2 | ... | 345 |
| Correctn Cp | CXW | 24.90 | +0.6 | +0.2 | +1.4 | ... | 404 |
| Costco | COST | 65.48 | +2.8 | +0.4 | +10.7 | 1.3 | 2858 |
| DukeEngy | DUK | 17.74 | -0.5 | -0.3 | +3.1 | 5.5 | 4974 |
| EMXonMbl | XOM | 70.48 | -5.1 | -0.7 | +2.4 | 2.5 | 18592 |
| FMCG | FCX | 102.00 | -1.92 | -1.8 | +27.0 | 2.0 | 9555 |
| GenDynam | GE | 66.55 | +0.5 | +0.1 | -2.4 | 2.5 | 1270 |
| GenElec | GE | 16.20 | -0.5 | -0.3 | +7.1 | 3.0 | 37967 |
| GraniteC | GVA | 26.79 | -2.1 | -0.8 | -20.6 | 1.9 | 358 |
| HomeDp | HD | 31.32 | -0.5 | -0.2 | +8.5 | 3.0 | 9559 |
| HonWllntel | HON | 47.59 | +0.7 | +0.1 | +21.4 | 2.5 | 3181 |
| INTC | INTC | 21.30 | -2.4 | -1.1 | +4.4 | 3.4 | 48224 |
| IBM | IBM | 143.64 | -1.0 | -0.1 | +9.7 | 1.8 | 3782 |
| Intuit | INTU | 48.23 | +1.9 | +0.4 | +56.9 | ... | 2030 |
| JPMorgCh | JPM | 40.08 | +4.7 | +1.2 | -3.7 | 5 | 28342 |
| JohnJn | JNJ | 64.14 | +4.7 | +0.7 | -0.4 | 3.4 | 12580 |
| Kroger | KR | 22.85 | -1.4 | -0.6 | +11.3 | 1.8 | 4017 |
| Loews | L | 39.26 | +0.3 | +0.1 | +8.0 | ... | 1747 |

| NAME | TICKER | CLOSE | CHG | %CHG | YTD %CHG | YLD | VOL (Thous) |
|------------|--------|-------|-------|------|----------|-----|-------------|
| Lowes | LOW | 21.46 | -23 | -1.1 | -8.3 | 2.1 | 21296 |
| MetLife | MET | 39.73 | +0.9 | +0.2 | +12.4 | 1.9 | 5621 |
| Microsoft | MSFT | 26.20 | -0.7 | -0.3 | -14.0 | 2.4 | 50473 |
| NorthropG | NOC | 63.01 | +1.1 | +0.2 | +12.8 | 3.0 | 1062 |
| PG&E Cp | PCG | 64.42 | +3.7 | +0.8 | +7.1 | 3.8 | 1705 |
| PepsiCo | PEP | 64.42 | -2.2 | -0.3 | +6.0 | 3.0 | 5456 |
| ProvidSvc | PRSC | 15.76 | -5.8 | -3.5 | -0.3 | ... | 75 |
| QwestCm | Q | 6.85 | +0.6 | +0.9 | +62.7 | 4.7 | 12730 |
| Raytheon | RTN | 46.54 | +1.3 | +0.3 | -9.7 | 3.2 | 1631 |
| Rural/Met | RURL | 10.54 | +2.1 | +2.0 | +75.7 | ... | 100 |
| Safeway | SWY | 23.19 | +1.4 | +0.6 | +8.9 | 2.1 | 3423 |
| SearsHlids | SHLD | 67.72 | -1.48 | -2.1 | -18.8 | ... | 1068 |
| SwtGas | SWX | 35.08 | +2.2 | +0.6 | +23.0 | 2.9 | 88 |
| Target | TGT | 54.16 | -0.3 | -0.1 | +12.0 | 1.8 | 3487 |
| TextInst | TXN | 30.85 | -1.0 | -0.3 | +18.4 | 1.7 | 8221 |
| TimeWarn | TWX | 30.51 | -2.3 | -0.7 | +4.7 | 2.8 | 5086 |
| UniSrcEn | UNS | 36.00 | +5.9 | +1.7 | +11.8 | 4.3 | 289 |
| UnionPac | UNP | 91.29 | +1.00 | +1.1 | +42.9 | 1.4 | 2617 |
| UPS B | UPS | 68.07 | -0.5 | -0.1 | +18.7 | 2.8 | 2433 |
| WalMart | WMT | 53.95 | -1.8 | -0.3 | +0.9 | 2.2 | 11400 |
| Walgrn | WAG | 34.51 | -3.2 | -0.9 | -6.0 | 2.0 | 4250 |
| WstelMinc | WM | 34.99 | -1.0 | -0.3 | +3.5 | 3.6 | 2327 |
| WellsFargo | WFC | 27.65 | +1.1 | +0.4 | +2.4 | 7 | 22675 |
| YumBrnds | YUM | 51.12 | +3.3 | +0.6 | +46.2 | 2.0 | 3411 |

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 *For an online quote lookup, go to www.azstarbiz.com

FOREIGN EXCHANGE

| Country | Foreign currency in \$US | | \$US in foreign currency | |
|---------------|--------------------------|---------|--------------------------|---------|
| | Today | 6mo ago | Today | 6mo ago |
| Britain Pound | 1.6065 | 1.4560 | .6225 | .6868 |
| Canada Dollar | .9927 | .9689 | 1.0074 | 1.0321 |
| Euro Euro | 1.3599 | 1.2385 | .7354 | .8074 |
| Mexico Peso | .081393 | .079447 | 12.2860 | 12.5870 |

COMMODITIES

| | Close | Previous | % change | % YTD |
|-----------------|---------|----------|----------|-------|
| Crude oil (bbl) | 84.86 | 84.88 | -0.02 | +6.9 |
| Copper (lb) | 3.92 | 3.89 | +0.89 | +17.9 |
| Gold (oz) | 1368.40 | 1365.40 | +0.22 | +25.0 |
| Silver (oz) | 26.09 | 25.94 | +0.58 | +55.1 |

THE CORPORATE CURMUDGEON

Good ideas need action, not buy-ins, to become reality

“As for a real-world example, one is just happening in my world that involves, of all things, a youth soccer league. A coach in this league also coaches a local college team. He had a game the next Saturday and had permission from the opposing college team to involve some young kids from the youth league.

The kids escorted the players onto the field and at halftime played a scrimmage game under the lights in front of the crowd. Needless to say, the kids were thrilled to death, the parents incredibly proud and the fans enjoyed the spectacle.

When asked to post a story and picture in the local newspaper, the youth league officials claimed it was not fair to the other teams that did not get a chance to play. Equality for all or nothing for any.”



Dale Dauten

That example was offered on the Harvard Business Review website in response to a post by John Kotter on how ideas get killed. I appreciated the soccer example because it shows how fear comes in drag, in this case, as “fairness.” No one ever says, “I’m too scared; someone might criticize me.” No, the game of idea killing requires ruses, and that’s when fear becomes “concern” or, just as deadly, “helpful suggestions.”

The reason John Kotter was blogging about idea killers was to promote a book he co-authored called “Buy-In: Saving Your Good Idea from Getting Shot Down.” The book offers a vaguely entertaining if overlong account of selling the public on an idea for new computers for the public library.

The climax of the story comes when there is a vote and thanks to the persuasiveness of the protagonist, it passes. However, I can’t remember the last time in corporate life a meaningful decision was put to a vote. There is something much more sinister preventing organizations from adopting ideas: consensus. Here’s an IBP (Important Business Principle): If everyone agrees, it’s either too late or not worth doing.

Which is why the best organizations are nothing like democra-

cies. And that’s why the term “buy-in” is misleading. Someone tries something new; it works, and opposition dies away.

Thomas Kuhn, in his work on scientific revolutions — the same work which also popularized the term “paradigm shift,” popularized this quote from Max Planck: “A new scientific truth does not triumph by convincing its opponents and making them see the light, but rather because its opponents eventually die, and a new generation grows up that is familiar with it.”

Speaking of dying, Kotter and Whitehead’s book lists 24 idea killers; however, even so, the authors have left off the most effective one. As someone who does creativity work for companies, I know this is the killer of killers: “Great idea! Count me in!”

That sounds like victory, right? But “count me in” is where the idea comes to depend on someone else to contribute. That’s where the Zen of inaction appears, objecting by non-objections, where the idea becomes a plan on someone’s to-do list and it sinks beneath the waves of prioritization.

An idea is nothing till it’s an experiment. You don’t need a buy-in, you need to try it out in such a way as to get the data that is good enough to kill off the opposition. That’s how ideas progress: not by contributor buy-in, but by opposition die-off.

Dale Dauten is co-founder of AgreementHouse.com, a company that resolves business disputes. Write to him in care of King Features Syndicate, 300 W. 57th St., 15th Floor, New York, NY 10019, or at dale@dauten.com.

NEWS & NOTES

TUCSON

Tucson Newspapers CEO Mike Jameson resigns

Mike Jameson, CEO and president of Tucson Newspapers, has resigned. The announcement was made Monday by Lee Enterprises and the Gannett Co., which jointly own Tucson Newspapers.

Tucson Newspapers prints, distributes and sells advertising for the Arizona Daily Star and the websites Azstarnet.com, Tucson.com and Tucsoncitizen.com.

The two parent companies are working together to select a successor to Jameson, who had been

with Tucson Newspapers since January 2004.

Nambé opens store in La Encantada

Santa Fe, N.M.-based Nambé has opened a store on the upper level of La Encantada, at East Skyline Drive and North Campbell Avenue. Nambé makes handcrafted home accessories and giftware, including pieces in its signature metal alloy, crystal and wood.

AJO

USDA staff will be in Ajo to help rural homeowners

Staff of the U.S. Department of Agriculture Rural Development will be in Ajo from 9:30 a.m. to 4:30 p.m. on Nov. 30 to help area

residents with information on housing loans and grants.

Staffers will be available at the Pima County Community Service Office, 120 Estrella Ave., Ajo. To schedule an appointment, call 1-520-387-5611 (local number in Ajo).

Rural Development offers a variety of direct home loans and grants to people with low or very low incomes, as well as guaranteed loans for moderate-income applicants, in rural areas.

Repair loans are available for existing homeowners, and grants may be awarded to qualified owner-occupant applicants 62 and older.

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BUSINESS BRIEFS

Purchases of vehicles boost Oct. retail sales

last week.

WASHINGTON — A surge in auto purchases helped lift retail sales in October by the largest amount in seven months. But excluding autos, retail sales rose more modestly.

Overall retail sales rose 1.2 percent in October, the Commerce Department said Monday. That was nearly double the gain that had been expected and the largest increase since March. But excluding autos, sales rose 0.4 percent.

October marked the fourth straight increase in retail sales after declines in May and June. Still, economists say consumers probably aren’t spending enough to lift sales growth.

Three-month T-bills hit highest level since Sept.

WASHINGTON — Interest rates on short-term Treasury bills rose in Monday’s auction with three-month bills hitting the highest level since late September.

The Treasury Department auctioned \$29 billion in three-month bills at a discount rate of 0.135 percent, up from 0.125 percent last week. Another \$28 billion in six-month bills were auctioned at a discount rate of 0.180 percent, up from 0.160 percent

The discount rates reflect that the bills sell for less than face value. For a \$10,000 bill, the three-month price was \$9,996.59 while a six-month bill sold for \$9,990.90. That would equal an annualized rate of 0.137 percent for the three-month bills and 0.183 percent for the six-month bills.

Caterpillar buys Bucyrus in \$7.6B transaction

NEW YORK — Caterpillar, the world’s largest construction and mining-equipment maker, moved aggressively to capitalize on demand in emerging markets Monday with a \$7.6 billion buy-out of Bucyrus International.

Bucyrus makes surface-mining equipment used for coal, copper, iron ore, oil sands and other minerals.

Ireland denies claim it’s seeking a bailout

DUBLIN — Europe’s debt crisis spread widening ripples Monday, with Irish officials denying that their talks with other euro-zone governments were aimed at getting a bailout, while the Greek Prime Minister accused Germany of making things worse with talk of forcing creditors to take losses.

The flare-up in tension adds to pressure on EU finance ministers, who will be in Brussels today for their monthly meeting.

The Associated Press

AIR SECURITY

Continued from Page A7

had been caught off guard.

At the San Diego airport, a software engineer posted a blog item saying he had been ejected after being threatened with a fine and lawsuit for refusing a groin check after turning down a full-body scan.

The passenger, John Tyner, said he told a federal Transportation Security Administration worker, “If you touch my junk, I’m gonna have you arrested.”

Tyner’s individual protest quickly became a Web sensation, but questions also came from travel-business groups, civil-liberties activists and pilots, raising concerns both about the procedures themselves and about the possibility of delays caused by passengers reluctant to accept the new procedures.

“Almost to a person, travel managers are concerned that TSA is going too far and without proper procedures and sufficient oversight,” said Kevin Mitchell, chairman of the Business Travel Coalition, an advocacy group representing corporate travel departments.

Jeffrey Price, an aviation professor at Metropolitan State College of Denver, said two trends are converging: the regular holiday security increases and the addition of body scanners and new heightened measures stemming from the recent attempted cargo bombings. Also, several airports are short-staffed, which will add to delays, Price said.

Homeland Security and the TSA have moved forcefully to shift airport screening from familiar scanners to full-body detection machines. The new machines show the body’s contours on a computer stationed in a private room removed from the security checkpoints. A person’s face is never shown, and the person’s identity is supposedly not known to the screener reviewing the computer images.



THE ASSOCIATED PRESS 2010

At Oakland (Calif.) International Airport, passengers go through an inspection stop, with screeners checking carry-on items.

Concerns about privacy and low-level radiation emitted by the machines have led some passengers to refuse screening. Under TSA rules, those who decline must submit to rigorous pat-down inspections that include checks of the inside of travelers’ thighs and buttocks. The American Civil Liberties Union has denounced the machines as a “virtual strip search.”

Concerns about both procedures are not limited to the U.S. In Germany over the weekend, organized protesters stripped off their clothes in airports to voice their opposition

to full-body scans.

Douglas R. Laird, a former security director for Northwest Airlines, said it’s the resistance to these measures that will cause the most delays. The new enhanced pat-downs, an alternative to body scanners, take more time — about 2 minutes compared with a 30-second scan.

Beyond the scanning process, passengers will also be subject to greater scrutiny of their luggage and personal identification and stricter enforcement of longstanding rules like the ban on carry-on liquids over 3 ounces.

VINTAGE

Continued from Page A7

closets,” he said. “They’ve had them for years and just forgotten about them and it just rekindled their interest at some point.”

In addition to repairing, Brucker also fixes and sells vintage radios out of his store. He said if he isn’t able to fix one that’s brought in, he will find a similar one in the store and replace it for the customer.

Brucker said there is a “huge” population of vintage-radio owners in Tucson. He said a lot of vintage radios were made better than the new stereos coming out today — and many sound better as well.

Richard Skrill, a frequent customer of Brucker’s and a collector of vintage radios, said he feels lucky that Brucker is around to do repairs.

“He’s always honest and he’s always been very fair,” said Skrill. “I have somebody that I trust and he does very good work.”

Knowing that Brucker may be the last person in Tucson who can fix vintage radios, Skrill said it makes him worry about the future.

“It’s hard because people are

going to have equipment that definitely needs to get repaired, and where are we going to go?” Skrill asked.

At Stereo Hospital, Brucker is the only technician, fixing all of the stereos himself.

He also has an assistant, Sean Goff, who helps answer phones and file paperwork.

Goff said he was drawn to the business because it involved old stereos.

“I’m learning a lot,” Goff said. “Seeing Jeff run this business has inspired me to get out on my own.”

Brucker said that despite working 60 hours a week, he enjoys what he does.

“It’s good money and obviously it’s rewarding,” he said. “Every week I get people out of the blue to call me up and thank me.”

He said he will probably remain in the business for another eight or 10 years.

“My customers come in and say they want me to make sure I stay here,” Brucker said. “I’m already Social Security age, but you know I have to work.”

Rikki Mitchell is a University of Arizona journalism student and a NASA Space Grant intern. Contact her at rrmitchell@azstarnet.com or 434-4083.

TUCSON REAL ESTATE

SALES

- 3544 E. Ft. Lowell LLC, doing business as Mintec Inc., purchased a 20,271-square-foot building at 3602 to 3616 E. Fort Lowell Road from Jorge V. Hansen for \$2.1 million. Nancy McClure of CB Richard Ellis represented the seller and Neal Manning of the Neal Manning Co. represented the buyer.
- RB Land Ventures 1 LLC purchased 108 acres in Las Pilas Specific Plan, near West Barnett and North Sandario roads in Marana, from National Bank of Arizona for \$1.5 million. Will White and

Ted Herman of the Land Advisors Organization handled the transaction.

- Gold Rock LLC purchased commercial property at 1660 E. River Road from RROC Properties LLC for \$618,260.
- San Miguel Investments LLC purchased commercial property at 5697 S. Alvernon Way from DCM Development Co. for \$1.3 million.

LEASES

- The Fishel Co. leased 37,500 square feet at 3881 N. Highway Drive from JH

& Associates. Ron Zimmerman of Grubb & Ellis handled the transaction.

- Omega Tool & Mold leased 4,114 square feet at 841 E. 47th St. from Walter L. Pearson and Jill D. Pearson. Zimmerman of Grubb & Ellis represented the landlord and Hadley Kirkland, also of Grubb & Ellis, represented the tenant.

- Brook Chiropractic Neurology leased 2,218 square feet at 6504 E. Carondelet Drive from DBM Properties LLC. Rick Kleiner, with Picor Commercial Real Estate Services, handled the transaction.

- Mama’s Family Restaurants, which will operate as a Mama’s Hawaiian Barbecue, leased a 2,540-square-foot building at 850 E. Speedway from Gee Properties-2 LLC. Pete Villaescusa and Jesse Peron of CB Richard Ellis represented the landlord.

- Advanced Digital Systems leased 5,600 square feet in Ruthrauff Commerce Center, 2460 W. Ruthrauff Road, from Presson Scottsdale LLC. Rob Glaser of Picor handled the transaction.

- Multi-Business Inc. leased 1,200 square feet at Midpoint Business

Plaza, 1835 S. Alvernon Way, from Presson Midpoint LLC. Glaser and Paul Hooker, both with Picor, handled the transaction.

- Roediger Hoff PLC leased 1,644 square feet at 3060 N. Swan Road from Karp & Weiss PC. Thomas J. Nieman of Picor represented the tenant and Bonnie Aaronson of Oxford Realty Advisors represented the landlord.

Send information about sales and leases to reporter Dale Quinn at dquinn@azstarnet.com